



CH. 6 CHEAT CARD — INVENTORY COST FLOW • PERIODIC

1 THE SPLIT — one 63,000 bucket • the same shelf, three ways

SPECIFIC IDENTIFICATION

Tag every unit at its own real cost.

- EI = the exact units left
- COGS = the exact units sold

FIFO

Oldest units sell FIRST — newest stay on the shelf.

- Find EI: work from the BOTTOM of the table UP (the newest units)
- COGS = COGAFS – Ending Inventory

LIFO

Newest units sell FIRST — oldest stay on the shelf.

- Find EI: work from the TOP of the table DOWN (the oldest units)
- COGS = COGAFS – Ending Inventory

AVERAGE COST

One blended price for every unit.

- $WAC = COGAFS \div \text{total units}$
- $EI = \text{units left} \times WAC$
- $COGS = COGAFS - \text{Ending Inventory}$

layers: Jan 60×200 • Jun 90×220 • Nov 130×240 → 280 units • COGAFS 63,000 • count 160 • sold 120
our shelf, split three ways (EI • COGS): FIFO 37,800 • 25,200 | AVERAGE 36,000 • 27,000 | LIFO 34,200 • 28,800

2 RISING PRICES — the ladder, the error rule, the override

THE LADDER (prices rising)

	FIFO	LIFO	AVG
Ending Inventory	High	Low	Mid
COGS	Low	High	Mid
Profit — gross to net	High	Low	Mid
Equity	High	Low	Mid

learn ONE column — LIFO mirrors it

A WRONG COUNT

ending inventory DOWN →
COGS UP → net income DOWN
→ equity DOWN (overstate = mirror)
next year it REVERSES —
two-year combined = correct

LOWER OF COST OR MARKET

report the LOWER of cost / market
our card: 37,800 vs 31,000
→ report 31,000 • 6,800 expense
write DOWN — never back up
conservatism: bad news early

3 THE PLACEMENT — and the periodic two-step

WHERE IT LANDS

Inventory → balance sheet (asset)
COGS + Sales → income statement
Net income → statement of equity

THE TWO-STEP

① **COUNT ending inventory**
② $COGS = COGAFS - \text{Ending Inventory}$
then PROVE it — cost the units sold

CONSISTENCY

same method,
every period

THE EXAM TRAPS: COGS is DERIVED — you count the shelf, never the sales • cost flow ≠ physical flow





CH. 6 CHEAT CARD — INVENTORY COST FLOW • PERPETUAL

EXAM RADAR: cost each sale LIVE as it happens • know which methods tie between perpetual and periodic

1 THE THREE METHODS — each sale costed LIVE, from the layers ON HAND

FIFO

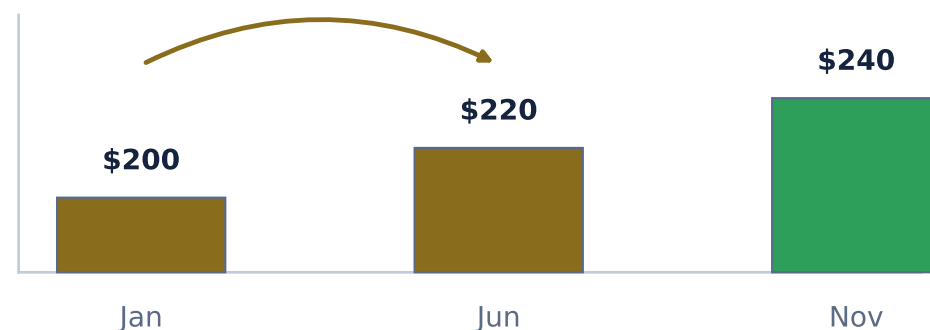
first-in, first-out

STEP 1 • COST OF GOODS SOLD

Cost the OLDEST layers ON HAND
at the sale — they leave first.

STEP 2 • ENDING INVENTORY

Goods available — cost of goods
sold — the newest layers stay.



LIFO

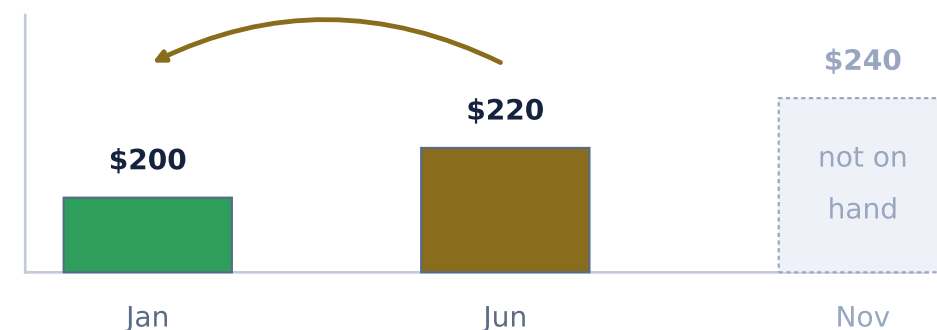
last-in, first-out

STEP 1 • COST OF GOODS SOLD

Cost the NEWEST layer ON HAND
at the sale, working downward.

STEP 2 • ENDING INVENTORY

Goods available — cost of goods
sold — the oldest layers stay.



MOVING AVERAGE

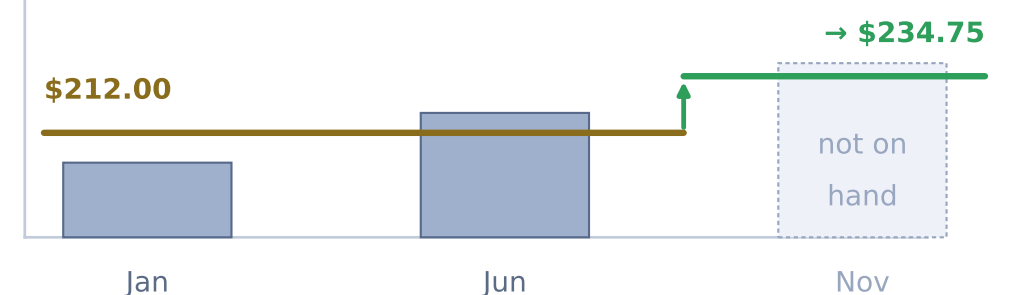
the blender

STEP 1 • COST OF GOODS SOLD

average = cost on hand ÷ units
on hand, just before the sale;
sale cost = units sold × average

STEP 2 • ENDING INVENTORY

Re-strike the average after
EVERY purchase — it moves.



2 THE TIE TEST — swap the system: which answers move?

FIFO + specific identification — TIE

under BOTH systems, every time

LIFO + moving average — timing-sensitive:

perpetual sees only layers ON HAND

3 THE SACRED CHECK — it never fails

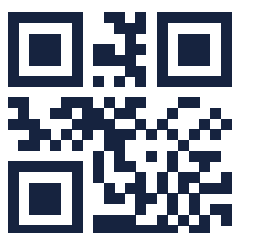
$$\text{COST OF GOODS SOLD} + \text{ENDING INVENTORY} = \text{COST OF GOODS AVAILABLE FOR SALE}$$

run it after every sale you cost — if it doesn't tie, a layer went missing

THE EXAM TRAPS:

newest of the YEAR ≠ newest ON HAND

• you can't sell November in August





CH. 6 CHEAT CARD — ESTIMATING INVENTORY YOU CANNOT COUNT

EXAM RADAR: no physical count · the statement finds the **COST**, the card finds the **SHELF****1 WHEN YOU ESTIMATE — a physical count is off the table****DISASTER**

fire, flood or theft —
nothing left to count

INTERIM STATEMENTS

monthly or quarterly, but
you count once a year

A QUICK CHECK

do the records look
reasonable? no full count

2 METHOD 1 · GROSS PROFIT — work backward from last year's margin**STEP 1 · THE STATEMENT → the COST**

Net sales

– cost of goods sold

= **gross profit** = **margin** × **net sales**

so COST OF GOODS SOLD = sales – gross profit

the margin is last year's, from the preceding year's
statement — adjusted for any price changes since

STEP 2 · THE CARD → the SHELF

Beginning inventory

+ purchases

= **COST OF GOODS AVAILABLE FOR SALE**

– cost of goods sold (from step 1)

= **ENDING INVENTORY — the estimate**

the same ladder as Parts 1 and 2 — nothing new

3 METHOD 2 · RETAIL INVENTORY — turn price tags back into cost**1 · ENDING INVENTORY AT RETAIL**

goods available at RETAIL – net sales

2 · COST-TO-RETAIL RATIO

goods available at COST ÷ at RETAIL

3 · ENDING INVENTORY AT COST

retail left × the ratio → balance sheet

use it when the store already prices at retail — department stores, clothing

THE EXAM TRAPS:

NEITHER method uses lower of cost or market

· **an estimate is a COST figure, not a market test**





CH. 6 CHEAT CARD — INVENTORIES · THE WHOLE CHAPTER

1 THE SPLIT — $\text{COGS} = \text{COGAFS} - \text{EI}$ · periodic AND perpetual

SPECIFIC ID

Tag every unit at its own real cost.

- ① EI = add the tags on the exact units still on the shelf
- ② COGS = add the tags on the exact units sold
- TIES under both systems

FIFO

OLDEST costs out first — newest stay.

- ① find EI — work from the BOTTOM of the table UP: the newest layers stay
- ② $\text{COGS} = \text{COGAFS} - \text{EI}$
- perpetual: cost each sale from the oldest ON HAND — TIES periodic

LIFO

NEWEST costs out first — oldest stay.

- ① find EI — work from the TOP of the table DOWN: the oldest layers stay
- ② $\text{COGS} = \text{COGAFS} - \text{EI}$
- periodic: newest of the YEAR sells
perpetual: newest ON HAND at the sale — MOVES

AVERAGE

One blended cost for every unit.

- ① $\text{WAC} = \text{COGAFS} \div \text{total units}$
- ② $\text{EI} = \text{units left} \times \text{WAC}$
 $\text{COGS} = \text{units sold} \times \text{WAC}$
- moving average: re-strike after EVERY purchase — MOVES

the two steps, ANY method: ① count the shelf & cost ending inventory ② $\text{COGS} = \text{COGAFS} - \text{EI}$

timing-proof: FIFO + SPECIFIC ID · timing-sensitive: LIFO + AVERAGE — WHEN the sale is costed moves the split

2 RISING PRICES — the ladder · the error rule · the override

THE LADDER (prices rising)

	FIFO	LIFO	AVG
Ending Inventory	High	Low	Mid
COGS	Low	High	Mid
Profit — gross to net	High	Low	Mid
Income taxes	High	Low	Mid

learn ONE column — LIFO mirrors it

A WRONG COUNT

ending inventory DOWN →

COGS UP → net income DOWN → equity DOWN

(overstate = the perfect mirror)

next year the SAME error REVERSES:

two-year combined = correct, each year lies

LOWER OF COST OR MARKET

report the LOWER of cost / market

compare EI at COST vs market

→ gap = an expense, taken NOW

write DOWN — never back up

conservatism: bad news early

3 ESTIMATION — when you cannot count · and the placement

GROSS PROFIT METHOD

- ① GP% — borrow last year's margin
 - ② $\text{COGS} = \text{net sales} \times (1 - \text{GP}\%)$
 - ③ $\text{EI} = \text{COGAFS} - \text{COGS}$
- fire · flood · theft · interim months

RETAIL METHOD

- ① EI at retail = goods at retail — net sales
 - ② ratio = $\text{COGAFS at cost} \div \text{at retail}$
 - ③ $\text{EI at cost} = \text{EI at retail} \times \text{ratio}$
- for stores that live on price tags

WHERE IT LANDS

EI → balance sheet
COGS → income stmt

consistency: stick with your method

THE EXAM TRAPS:

COGS is DERIVED — count the shelf

cost flow ≠ physical flow

estimates NEVER use LCM

